



# GROUPE PARTOUCHE

## GROUPE PARTOUCHE 3<sup>RD</sup> QUARTER TURNOVER UP BY +1,0% AT € 100 M 9 MONTHS AGGREGATE TURNOVER : +2,3% AT € 311 M

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Paris, 12<sup>th</sup> September 2018, 06:00 p.m. CEST – Groupe Partouche, one of the European gaming leaders, published its turnover for the 3<sup>rd</sup> quarter 2018 (May - July).

### **Growth in business activity during the 3<sup>rd</sup> quarter.**

Over the 3<sup>rd</sup> quarter (May – July) of the year under review, Groupe Partouche witnessed a +1% growth in its turnover, at € 99.9 M on a like-for-like basis a year before, and this despite a decrease in casinos attendance due to a scorching period and the football world cup.

The Group GGR slightly increased by 0.3 %, the slots decrease (-1.4%) having been offset by the table games revenue (including electronic English roulette) and more particularly by sports betting (+ € 1.8 M i.e. + 71.4%) the latter being favored over the period by the football world cup.

Despite the increase of the CSG ratio applied on the French casinos GGR, the net gaming revenue was up by 0.8 % at € 74.5 M, mainly due to the low ratio applied on sports betting.

The turnover of business activity excluding games increased by 1.3 % at € 26.2 M, and this prior to the impact of the loyalty program that remained stable at - € 0.8 M.

### **Aggregate turnover at end of July : up by 2.3% at € 311 M**

At the end of July, the aggregate turnover for 9 months reached € 311.2 M, up by 2.3%, with a 1.5 % increase in the net gaming Revenue at € 245 M.

### **Upcoming event :**

**4<sup>th</sup> quarter 2018 turnover : Wednesday 12<sup>th</sup> December 2018, after stock market close.**

*Groupe Partouche was established in 1973 and has grown to become one of the market leaders in Europe in its business sector. Listed on the stock exchange, it operates casinos, hotels, restaurants, spas and golf courses. The Group operates 43 casinos and employs nearly 4,500 people. It is well known for innovating and testing the games of tomorrow, which allows it to be confident about its future, while aiming to strengthen its leading position and continue to enhance its profitability. Groupe Partouche was floated on the stock exchange in 1995, and is listed on Euronext Paris, Compartment B. ISIN : FR0000053548 - Reuters : PARP.PA - Bloomberg : PARP:FP*



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### **FINANCIAL INFORMATION**

Groupe Partouche  
Alain Cens, Chief Financial Officer

Phone : 01.47.64.33.45 – Fax : 01.47.64.19.20  
info-finance@partouche.com

## BUSINESS ACTIVITY IN FIGURES

### 1 – First application of IFRIC 13

The implementation of a national customer loyalty program as of 1 November 2016 led the Group to recognize this program in accordance with IFRIC 13.

The impact on the turnover was calculated on the aggregate activity for a first time at 30 April 2017 (- 1.774 K€) without a breakdown by quarter.

### 2 – Consolidate turnover

In €M	2018	2017	Variation
1 <sup>st</sup> quarter	113,9*	109,8	3,7%
2 <sup>nd</sup> quarter	97,5*	95,6*	1,9%
3 <sup>rd</sup> quarter	99,9*	98,9*	1,0%
<b>Total consolidated turnover *</b>	<b>311,2*</b>	<b>304,3*</b>	<b>2,3%</b>

\* after impact of the loyalty programm

### 3 - Construction of turnover

#### 3.1 3<sup>rd</sup> quarter

In €M	2018	2017	Variation
GGR	157,8	157,4	0,3%
levies	-83,3	-83,5	-0,2%
Net gaming revenue	74,5	73,9	0,8%
Turnover excluding NGR	26,2	25,8	1,3%
Loyalty programm	-0,8	-0,8	-10,2%
<b>Total consolidated turnover</b>	<b>99,9</b>	<b>98,9</b>	<b>1,0%</b>

#### 3.2 in aggregate

In €M	2018	2017	Variation
GGR	472,4	466,3	1,3%
levies	-227,4	-225,0	1,1%
Net gaming revenue	245,0	241,3	1,5%
Turnover excluding NGR	68,6	65,6	4,6%
Loyalty programm	-2,4	-2,6	-8,6%
<b>Total consolidated turnover</b>	<b>311,2</b>	<b>304,3</b>	<b>2,3%</b>

### 4 – Breakdown of turnover by divisions

#### 4.1 3<sup>rd</sup> quarter

In €M	2018	2017	Variation
Casinos	88,4	89,3	-1,0%
Hotels	3,0	3,5	-16,1%
Other	8,5	6,0	41,9%
<b>Total consolidated turnover</b>	<b>99,9</b>	<b>98,9</b>	<b>1,0%</b>

#### 4.2 in aggregate

In €M	2018	2017	Variation
Casinos	285,3	284,7	0,2%
Hotels	6,3	6,7	-6,9%
Other	19,6	12,9	52,5%
<b>Total consolidated turnover</b>	<b>311,2</b>	<b>304,3</b>	<b>2,3%</b>